

### **Job Opportunity (m/f)**

Berlinwasser Management Consult provides consultancy, support and specialized skills required to develop modern, customer-oriented and financially secured municipal water utility services. The BMC Team in Berlin focuses on business development in the field of mainly donor financed projects, such as World Bank and KfW. Furthermore, the BMC head office in Berlin coordinates our worldwide project implementation.

We are currently offering the position of a

### **Senior Expert - Financial and commercial utility management, institutional strengthening**

#### **Duties**

The duties under this position are focussed on the financial and commercial performance improvement of operations of water supply and wastewater facilities and the improvement of the management of respective utility services; furthermore institutional strengthening and capacity building count among the core activities to be performed. The duties include in particular:

- Participation in project identification, based on information networks to be established with partners, clients and financing agencies and coordination of business development strategies with the management
- Support in the elaboration of applications for selected project opportunities, with a particular attention on the identification of suitable partners/alliances
- Responsible elaboration and redaction of successful proposals, including the negotiation of the cooperation agreements with free-lance service providers and partners
- Participation in project assignments as Senior Expert, contributing to the delivery of the services to be performed by BMC
- Successful project implementation based on cost and performance oriented management and coordination of the projects under your responsibility
- Initiation of timely submission of contractual deliverables, and quality control of the documents prior to being submitted

#### **Your profile**

- University degree in business administration, finance or economics
- Substantial professional experience in the field of international Consultancy / Advisory Services related to the development of water supply and wastewater infrastructure and to the performance improvement of water and wastewater utility services, including HROD
- Strong communication and social skills in different socio-cultural working environments
- Excellent computer skills, in particular MS Office (Word, Excel, PowerPoint)
- Fluency in German and English language, in speaking and writing

#### **Location**

Head office in Berlin - your readiness for frequent travelling abroad is a prerequisite to the present position

#### **Start**

Immediately

We are looking for a strong team player with individual strengths. We are offering a challenging position in the working environment of a young team and a prosperous new consulting firm. You will take over responsibility for both acquisition and implementation of new projects and you will tailor your position in the company in accordance with your skills and your own thresholds - embedded in a flat hierarchy and short internal decision-making processes.

If you are interested, please send us your complete application documents quoting the earliest possible start of work and your salary expectations.

We are looking forward to receiving your application and kindly ask you to submit the relevant documents in electronic format to [constance.schrall@berlinwasser.net](mailto:constance.schrall@berlinwasser.net)

#### **Contact**

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